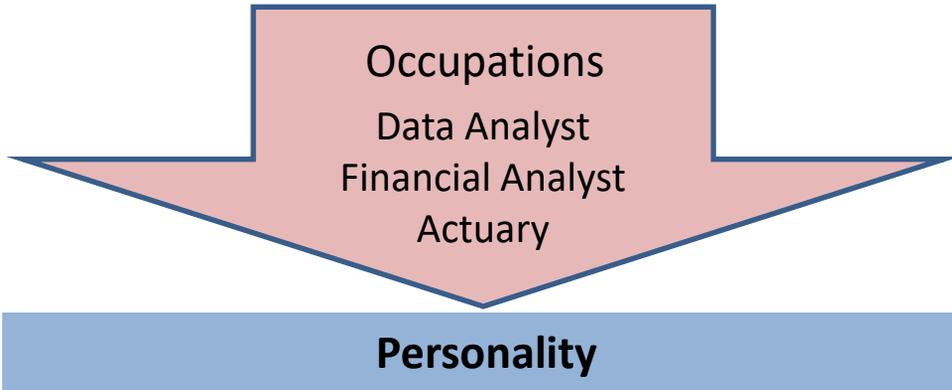


John's Design / Career Funnel

Case Study B



Compliant (20)

Pliable (8)
Tactful (25)
Conforming (18)

Compassionate (17)

Supportive (15)
Sympathetic (14)
Tolerant (17)

Conventional (11)

Predictable (18)

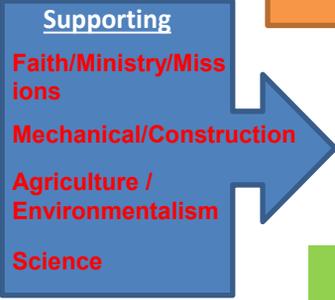
Unstructured (10)

Spontaneous (14)
Improvising (9)

Compliant (10)

Adventure (8)
Ambitious (mid)
Daring (14)

Vocational Interests



Computational / Financial
Technology / Data



Skills / Ability

Math, Analytical Thinking, Technology/Data, Planning/Organization

Work Environment

Harmony Independence
Flexible Hours Variety

Work Outcome

Intellectual Stimulation Security
Helping others High income

Life Values

Faith, Family, Friends, Service to others

4 of 4 Match