



# Personality I.D.<sup>®</sup>

## Personality ID

**Matthew Reedy**

matthew.reedy3@gmail.com

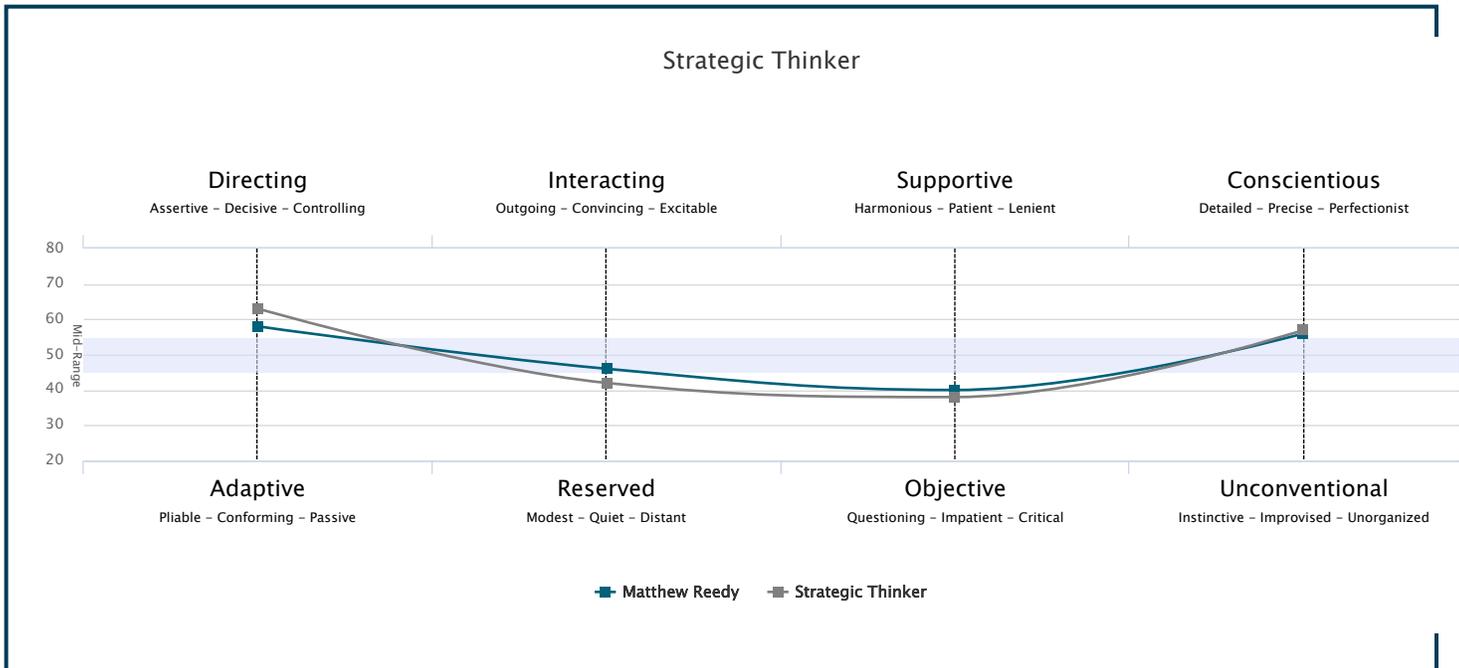
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# Strategic Thinker

The natural personality profile for you is indicated by the solid line on the graph below. Note also the dotted line; it represents the Blended Profile that most nearly matches your graph. Seventeen Blended Profiles are used as the baseline for interpreting the combinations of four basic dimensions of personality. The information in this section is derived from the Strategic Thinker Blended Profile. Typically, the more closely the solid line graph matches this Blended Profile, the more accurately the information will describe your natural behavior style.



Strategic Thinkers typically excel by blending their strong drive to reach goals with a desire for precision, accuracy and quality. As a result, they are well equipped to be in charge, especially in situations or projects where producing quality output is a priority.

## Ideal Environment

Strategic Thinkers realize their highest potential with opportunities to: Analyze - Decide - Be in control - Develop Strategy - Critique and improve - Create - Direct - Plan - Organize - Conceptualize.

## Typical Areas of Strength

Strategic Thinkers are goal-oriented, precise, analytical, assertive, confident and prepared. They tend to insist on high standards, have a good eye for detail, and will usually push to get things done right.

## Typical Areas of Struggle

Strategic Thinkers may sometimes come across as rigid, cold, picky, pushy, dogmatic or stubborn. In their desire to achieve results, they may become overly critical, judgmental or insistent on doing things their way.

## Preferred Activities

Because Strategic Thinkers are highly task-oriented, they usually desire to control two key elements of any project: goals and quality.

## Communication Style

Strategic Thinkers are usually gifted communicators who strongly believe that what they are saying is absolutely correct and represents the right direction to take.

## Financial Management

Strategic Thinkers prefer to handle the larger issues of finances, as they are rarely able to find someone who can maintain their high standards of excellence and accuracy. Strategic Thinkers frequently take back the detailed financial duties rather than delegating to someone else.

## Budget and Financial Issues

People with the Strategic Thinker style tend to enjoy budget or investment planning as long as they can be in charge of carrying out the plan.

## Purchasing Tendencies

Strategic Thinkers know exactly what they want and will go to great lengths to find and purchase the desired object.